

## Message Text

UNCLASSIFIED

PAGE 01 LUSAKA 01997 011223Z

41

ACTION EB-12

INFO OCT-01 AF-10 ISO-00 L-03 DRC-01 CIAE-00 INR-11 LAB-06

NSAE-00 PA-04 RSC-01 SIL-01 USIA-15 PRS-01 /066 W

----- 082796

R 011012Z OCT 74

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 736

USDOC WASHDC

UNCLAS LUSAKA 1997

E.O. 11652: N/A

TAGS: BEXP, CG, ZA, KE

SUBJECT: PROPOSED RAILWAY EQUIPMENT TRADE MISSION - MARCH 1975

REF: (A) STATE 173316 (B) LUSAKA 1599 (C) GABORONE 1311

(D) LUSAKA 1738 (E) LUSAKA 1733 (F) STATE 151179

1. EMBASSY WOULD WELCOME PROPOSED MARCH 1975 VISIT  
TO LUSAKA OF MISSION MEMBERS.

2. EMBOFF CONTACTED INSPECTOR OF RAILWAYS AND DEPUTY  
TO DIRECTOR ZAMBIA RR FOR VIEWS UTILITY PROPOSED MISSION.  
THEY INDICATED THREE RR DEVELOPMENT PRIORITIES: A) PURCHASE  
OF ADDITIONAL 24 DIESEL LOCOMOTIVES, B) DETERMINE FEASIBILITY  
RR ELECTRIFICATION, C) IMPROVED SIGNALING AND CONTROL SYSTEM.  
GRZ ALSO INTERESTED STUDYING POSSIBILITY LOCAL MANUFACTURE  
AND ASSEMBLY OF RAILCAR, HOPPERS AND FLAT TOPS., ZAMBIA RR  
INTERESTED FABRICATION 3 TO 4 THOUSAND CARS OVER  
10 YEARS.

3. RE PURCHASE DIESEL LOCOMOTIVES, GENERAL  
ELECTRIC HAS CONTRACT SUPPLY 18 AND IS NEGOTIATING  
SALE ADDITIONAL 24 (LUSAKA 1738). WE UNDERSTAND  
G.E. REP RECENTLY VISITED ZAMBIA FOR  
DISCUSSION WITH LOCAL RAIL OFFICIALS. SUGGEST  
COMMERCE CONTACT G.E. FOR VIEWS RE MAKEUP OF  
MISSION AND INCLUSION OF SIC 3743 PRODUCTS AND TO URGE  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LUSAKA 01997 011223Z

G.E. REP TO CALL ON EMBASSY FOR DISCUSSIONS NEXT LUSAKA VISIT.

4. ZAMBIA RAILWAYS SEPT 19 ISSUED TENDER (SEPTTEL) FOR 800 WAGONS PLUS FRAMES FOR ADDITIONAL 200 TO BE ASSEMBLED IN ZAMBIA. (EMBASSY NOT AWARE OF ANY U.S. INDUSTRY RESPONSE TO PROJECT DESCRIBED LUSAKA 1599. (NO SEPT 9, 1974, CANADIAN INTERNATIONAL DEVELOPMENT AGENCY ANNOUNCED DOLS. 1.2 MILLION CONTRACT SIGNED WITH GRZ FOR SUPPLY BY HAWKER SIDDELEY OF 50 DROPSIDED RAIL WAGONS.) POTENTIAL SALES ALSO PRESENT FOR U.S. PASSENGER COACH MANUFACTURERS. WE UNDERSTAND RAIL OFFICIALS DISSATISFIED WITH PERFORMANCE OF 86 PASSENGER COACHES PURCHASED FROM HITACHI.

5. GRZ INTERESTED RR COMPUTERIZATION PROGRAM AND HAS RECEIVED IBM COMPUTER (LUSAKA 1733). GRZ TEAM NOW IN INDIA RECRUITING TECHNICAL AND MANAGERIAL TALENT FOR COMPUTERIZATION. SOME POTENTIAL FOR SALES COMPUTER SOFTWARE.

6. EMBASSY NOTES (REF C) BOTSWANA GOVERNMENT DECISION TO TAKE OVER AND DEVELOP ITS RAIL SYSTEM. EMBASSY GABORONE MAY WITH COMMENT ON POSSIBLE INTEREST OF GOB OFFICIALS IN MEETING TRADE MISSION MEMBERS.

7. FOLLOWING IS DATA REQUESTED REF A:

A) PRODUCTS WITH BEST SALES POTENTIAL: RAILWAY CONTROL EQUIPMENT. RAILROAD SIGNALING DEVICES. RAILROAD CARS AND FREIGHT CAR FABRICATION EQUIPMENT.  
B) STRUCTURE OF RAILWAY SECTOR: ZAMBIA RAILWAYS, P.O. BOX 935, KABWE, ZAMBIA, COVERS 1,106.85 KILOMETERS OF 3 FT 6 IN GAUGE FROM LIVINGSTONE TO SAKANIA ON ZAIRE BORDER. BRANCH LINES TO NDOLA AND CHILILABOMBWE WITH FOUR CONTROL STATIONS. UPON ITS COMPLETION IN 1975, THE TAZARA RR CONNECTING DAR ES SALAAM AND ZAMBIA WILL ADD AN ADDITIONAL 700 KILOMETERS OF TRACK BETWEEN KAPIRA MPOSHI AND ZAMBIA-TANZANIA FRONTIER. ZAMBEZI SAW MILLS, LTD., P.O. BOX 41, LIVINGSTONE, COVERS 288 KILOMETERS OF 3 FT 6 IN GAUGE.  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 LUSAKA 01997 011223Z

INVENTORY: ZAMBIA RAILWAYS HAS 5,000 RAIL WAGONS, OF WHICH 440 ARE DEEMED OBSOLETE. LOCOMOTIVES INCLUDE 49 7-20 DIESEL ENGINES PLUS UNDETERMINED NUMBER HENSHELL DIESELS FOR STATION SHUNTING. NINETY-FIVE STEAM ENGINES OF WHICH PERHAPS HALF ARE UNUTILIZED. INVENTORY ZAMBEZI SAW MILLS UNAVAILABLE. ZAMBIA RR HAS 879 KILOMETERS OF TRACKS CONTROLLED

BY AUTOMATIC SIGNALING DEVICES.  
C) MOST RR EQUIPMENT PURCHASED DIRECTLY FROM  
MANUFACTURER.  
WILKOWSKI

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974LUSAKA01997  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740276-1063  
**From:** LUSAKA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19741083/aaaacthp.tel  
**Line Count:** 119  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** (A) STATE 173316 (B) LUSAKA 1599 (C)  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinjw  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 05 MAR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <05 MAR 2002 by chappeld>; APPROVED <04 FEB 2003 by martinjw>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED RAILWAY EQUIPMENT TRADE MISSION - MARCH 1975  
**TAGS:** BEXP, CG, ZA, KE  
**To:** STATE COM  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005